

## Kurzvita



**Christian Kluge** Geschäftsführer

Smart Pricing GbR www.smart-pricer.com

- 6 Jahre Luftfahrt und Beratungserfahrung (airberlin, McKinsey)
- Diplom Wirtschaftsingenieur
- umfassende Projektleitungserfahrung
- tiefgreifende Pricing-Erfahrung

## **Profil**

01/2014 – today Co-founder and CEO, Smart Pricing GmbH

Founded a start-up to offer dynamic pricing solutions for sports clubs

and movie theaters

01/2014 - today Head of Ancillary Products / Senior Manager, Air Berlin PLC

Led team of 6 product managers to introduce new and optimize

existing Ancillary products, e.g. seat reservation, bag and upgrades

09/2012 - 12/2013 Senior Manager Strategic Projects, Air Berlin PLC

Led cross-functional projects with focus on Air Berlin's product

Head of the oneworld Project Management Office at Air Berlin

09/2008 - 03/2010 McKinsey & Company, Inc. Switzerland

Consultant with focus on operations and organization of

transportation and consumer goods companies